

**Charlotte County Board Of County Commissioners
Agenda Item Summary**

Item Number: F- 3

1 DEPARTMENT MAKING REQUEST

Purchasing

2 MEETING DATE

11/12/2014 9:00:00 AM

3 REQUESTED MOTION/ACTION

- a) Approve File #15-035, for the Purchase of two Freightliner M2 with AEV Type I Ambulances, Specification #02 from Emergency, Tactical, Rescue (ETR) Vehicles of Altamonte Springs, FL; piggybacking off the Florida Sheriff's Association Contract #11-10-1202, at the total cost of \$473,228; and
- b) Authorize the Trade-in of one Rescue (PN 30572) for a trade-in allowance of (\$12,000). The FY15 Capital Improvements Program (CIP) includes the project for the purchase of two Rescues; and
- c) Approve replacing one 4x4 patient utility transport vehicle and one transport trailer to the Ambulance Replacement CIP to be funded using the existing CIP budget.

4 AGENDA

5 IS THIS ITEM BUDGETED (IF APPLICABLE) - Yes

Budget Action

No action needed. Budgeted in the approved FY15 CIP, project "Ambulance Replacements."

Financial Impact Summary Statement

This expenditure is budgeted in the Capital Projects Fund using general revenues.

Detailed Analysis Attached -

Budget Officer-

6 BACKGROUND (Why is this Action Necessary, and What Action will be accomplished)

The FY15 Capital Improvements Program (CIP) includes the project for the purchase of two (2) Rescues.

This is for the purchase of two (2) Freightliner M2 with AEV Type I Ambulance; piggybacking off the Florida Sheriff's Association Contract No. 11-10-1202, Specification #02.

The awarded contractor has been contacted and agreed to honor pricing from the Sheriff's Associated Contract, the acknowledgment of the piggyback purchase, pricing, and specifications are attached.

Previous purchase approved on November 12, 2013, File #14-082, was for the Purchase of One (1) Freightliner M2 with AEV Type I Ambulance, Specification #02 from Emergency, Tactical, Rescue (ETR) Vehicles of Altamonte Springs, FL ; piggybacking off the Florida Sheriff's Association Contract #11-10-1202, at the total cost of \$234,047

ATTACHMENTS:

Name:	Description:	Type:
<input type="checkbox"/> 15-035_Ambulance-Backup.pdf	15-035 Ambulance-Backup	Backup Material
<input type="checkbox"/> Revised_c269901_Ambulance_Replacements.pdf	Revised c269901 Ambulance Replacement	Backup Material

MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519

PHONE (850) 877-2165 • FAX (850) 878-8665

WEB SITE: www.flsheriffs.org

DATE: January 3, 2014

TO: **PROSPECTIVE PURCHASING AGENCIES**

FROM: Lynn Meek Peggy Goff Drew Terpak
Contract Coordinator Contract Manager Contract Specialist

RE: **Additional Extension of Bid 11-10-1202**
Fire Rescue Vehicles & Other Fleet Equipment
(Extended from January 1, 2014 - December 31, 2014)

The Florida Sheriffs Association will extend Bid 11-10-1202 through December 31, 2014. All terms and conditions will remain the same with the exception of the date.

The Florida Sheriffs Association has agreed for manufacturers to cover any additional cost in the base model not to exceed three percent (3%) or a maximum aggregate of a six percent (6%) overall cost increase over the original base contract price and all options offered through Bid 11-10-1202, as allowed in Part B, item thirteen (13). This bid was originally effective from January 1, 2012 thru December 31, 2012, but was extended from January 1, 2013 thru December 31, 2013. Manufacturers also agreed to extend once again from January 1, 2014 thru December 31, 2014.

Purchase orders should start at the base price for the vehicle being purchased and show the allowed increase. The end user should request documentation from the manufacturers in order to substantiate the increase.

We appreciate your loyalty and continued support.



MEMORANDUM

To: Marianne Taylor, Director Public Safety

From: Donald Finkelstein, EVM Supervisor

Date: 15 October 2014

Subject: Rescue replacements for FY15

Chief, We have received a quote from ETR Vehicles for 2 new American Emergency Vehicles (AEV) type 1 medium duty Ambulances purchasing thru the Florida Sheriffs Association bid no.11-10-1202 Specification#02. The unit price includes a new Stryker Power Pro Cot. Also included is some of the equipment needed to place each rescue into service.

- AEV type 1 ambulance including Stryker Power Pro cot....\$239,775.00
- Price for two units\$479,550.00
- Trade in of property number 30572\$-12,000.00
- Additional equipment\$5,678.00
- Total price for 2 rescues plus equipment.....**\$473,228.00**

For FY15 the budgeted amount for rescue replacement is \$551,000, this will place us \$77,772.00 under budget.

In keeping with our rescue replacement schedule we have refurbished 6 rescues since FY12. Our original plan was to refurbish for 2 or 3 years depending on budgetary constraints, then we would need to purchase new in order to add new modules to the fleet since we are only refurbishing each rescue module once. FY15 purchasing of two new rescues will add new modules to the fleet for future refurbishments.

Also the condition of our rescue fleet is outstanding. In FY16 we should be able to forgo any rescue replacements, and continue with the replacement program in FY17.

CHARLOTTE COUNTY FIRE/EMS

Emergency Vehicle Maintenance
26581 Airport Road, Unit 300, Punta Gorda, FL 33982
Phone: 941.833.5670 | Fax: 941.833.5674



October 8, 2014

Marianne Taylor, Director, Public Safety
 Charlotte County Fire and EMS
 26581 Airport Road
 Punta Gorda, FL33982

We are pleased to provide you with the following pricing, shop order, drawings and chassis specifications for two (2) 2016 Freightliner M2 with AEV Type I Ambulance module. The pricing is based on our Florida Sheriff's Association Bid No. 11-10-1202 Specification #02-Type I Ambulance Medium Duty (4 x 2) Freightliner M2. Included in the price are two (2) new Stryker Power Pro X cots with all of your stand accessories.

PRICING:

- M2/AEV Type I Module & Stryker Power Pro cot each\$239,775.00
- Total price for two (2) units\$479,550.00
- *Trade-in allowance one (1) unit\$12,000.00
- Total price after one (1) trade-in unit\$467,550.00
- Delivered to your Facility
- Above price is good to December 30, 2014
- TERMS: Payment due on delivery of each unit.
- *Freightliner M2 Medic Master Type I VIN.1FVACWCS27HX48308
- Ferno Trac-traction splint yellow P/N 0822182 Adult each\$458.00
- EXL scoop stretcher with pins- yellow P/N 00065EXLBLK each\$1,146.00
- K.E.D. Kendrick extrication device P/N 031-3676 each.....\$158.00
- Impact Model 321 portable suction P/N 800-0321-00 each\$539.00
- Pelican 1550 EMS case- orange P/N 6815541 w/padded dividers each.....\$424.00
- SAM pelvic sling II standard 32-50 inch Hip each\$114.00

Sincerely,



Jerry Michaluk



October 27, 2014

Marianne Taylor, Director, Public Safety
Charlotte County Fire and EMS
26581 Airport Road
Punta Gorda, FL33982

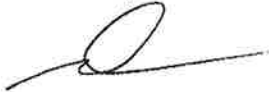
Listed below is the cost breakdown for the purchase of one (1) new 2016 Freightliner M2 chassis with AEV Type I Ambulance Module per your specifications. Pricing is based on Florida Sheriff's Associations Bid #11-10-1202 Specification #02-Type I Ambulance, Medium Duty (4x2). Included in the unit price is one (1) new Stryker Power Pro X cot with all of your stand accessories.

PRICING BREAKDOWN AS PER FSA CONTRACT:

- Freightliner M2 AEV Type I Ambulance (4x2) base bid\$147,730.00
- FSA 3% price increase, memo dated 12/26/13\$4,432.00
- Freightliner upgrades to chassis\$11,765.55
- Conversion upgrades to chassis and related\$3,460.55
- Electrical upgrades to base build\$5,430.36
- Lights and safety related warning systems\$14,646.12
- Electrical upgrades for comfort & safety of patients/crew\$7,165.41
- Mechanical upgrades to module\$10,095.00
- Environmental and quality upgrades\$2,227.29
- Graphics package\$3,175.98
- Communications equipment\$903.24
- Custom patient compartment module\$13,197.45

- Paint two tone\$2,896.05
- Stryker Power Pro Cot\$12,650.00
- Total price per unit\$239,775.00

Sincerely,



Jerry Michaluk
CEO/President
ETR, L.L.C.

MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519
PHONE (850) 877-2165 • FAX (850) 878-8665
WEB SITE: www.flsheriffs.org

DATE: December 26, 2013

TO: **AWARDED VENDORS**

FROM: Drew Terpak Peggy Goff Lynn Meek
Contract Specialist Contract Manager Bid Coordinator

RE: **Extension of Bid 11-10-1202**
Fire Rescue Vehicles & Other Fleet Equipment

The Florida Sheriffs Association will extend Bid 11-10-1202 for an additional 12 months, and will be effective through December 31, 2014.

The Florida Sheriffs Association will allow an increase of three percent (3%) on the base price of the vehicles and all options offered through this contract, as allowed in Part B, item thirteen (13). This is a maximum increase of six percent (6%) since the effective date of January 1, 2012.

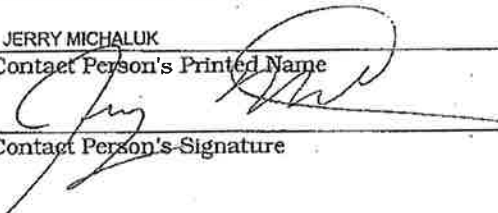
By signing below, you are acknowledging that you are in agreement to extend Bid 11-10-1202 from January 1, 2014 through December 31, 2014 with the increase indicated above. **Please return this form by December 30, 2013.**

AEV (AMERICAN EMERGENCY VEHICLES) / ETR, L.L.C.

Manufacturer/Dealer Name

JERRY MICHALUK

Contact Person's Printed Name



Contact Person's Signature

BID AWARD ANNOUNCEMENT

11-10-1202

Original Effective Dates:

January 1, 2012 - December 31, 2012

1st Extension: *January 1, 2013 - December 31, 2013*

2nd Extension: *January 2, 2014 - December 31, 2014*

**FIRE RESCUE VEHICLES
& OTHER FLEET EQUIPMENT**
*Participating Law Enforcement, Fire/Rescue
& Local Governmental
Agencies of the State of Florida*

Coordinated By

**The
Florida Fire Chiefs' Association,
Florida Sheriffs Association &
Florida Association of Counties**





FLORIDA FIRE CHIEFS' ASSOCIATION, FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Base Specifications

SPECIFICATION #02 - TYPE I AMBULANCE 2 WHEEL DRIVE MEDIUM DUTY (DUAL REAR WHEEL, CAB & CHASSIS)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

FORD, FREIGHTLINER, INTERNATIONAL OR APPROVED EQUIVALENT

1. **ENGINE**

- a. Diesel engine, 6 cylinder minimum.
- b. Heavy-duty alternator, minimum 250 amp.
- c. Maintenance free heavy-duty batteries, 750 CCA minimum.
- d. Manufacturer's heavy-duty engine cooling.

2. **TRANSMISSION**

- a. Electronic Allison Transmission
- b. Manufacturer's transmission oil cooler: water to oil heavy-duty cooling.

3. **AXLES**

- a. Front Axle: 7,000 lbs.
- b. Rear Axle: 12,000 lbs.
- c. Front Suspension: 7,000 lbs.
- d. Rear Suspension: 12,000 lbs. air suspension with dual instant response leveling valves.

4. **PERFORMANCE ITEMS**

- a. Power Steering
- b. Anti-lock brakes
- c. Power brakes, disc type front, disc or drum rear.
- d. Fuel capacity, 250 miles minimum without refueling
- e. Heavy-duty front and rear shocks.

5. COMFORT ITEMS

- a. Factory installed air conditioning
- b. Tinted glass (factory tint)
- c. Dual air suspension seats with armrest
- d. Rubber floor mat instead of carpeting
- e. AM/FM radio

6. SAFETY ITEMS

- a. Driver and passenger lap and shoulder belt with retractor.
- b. Dual electric horns
- c. Outside mirrors to provide vision for vehicles 96" wide
- d. Two speed wipers with intermittent
- e. Interior dome lights wired to right and left doors.
- f. Halogen headlights with daytime running feature.

7. TIRES AND WHEELS

- a. BSW, all season tread radial 19.5 inch tires

8. CHASSIS, FRAME, CAB

- a. Minimum GVWR 16,500 lbs.
- b. Cab to center of axle 100 inches minimum

9. MODULAR BODY CONSTRUCTION

- a. The ambulance body and patient compartment shall be sufficient in size to meet the requirements of this specification and those of paragraph 3.10.1 of the current KKK-A-1822F.

FY2015 Capital Improvements Budget / FY 2015 - FY 2020 Project Detail												Project No. c269901												
GENERAL PROJECT DATA:						CONCURRENCY REQUIREMENTS:						PROJECT NEED CRITERIA		PROJECT SCHEDULE		FY15	FY16	FY17	FY18	FY19	FY20			
Project Title: Ambulance Replacements or Rehabilitation		Does project add capacity (Y/N)?: No				Safety		X		Design/Arch		1	2	3	4	1	2	3	4	1	2	3	4	
Functional Area: Public Safety		Is it required to maintain Level of Service: - W/in 5 years? List in CIE (Y/N): No				Mandate				Land/ROW														
Department: EMS		- 6 to 10 years? Monitor (Y/N): No				Replace		X		Construct														
Location: County Wide						Growth				Equipment														
PROJECT DESCRIPTION:												PROJECT RATIONALE (Include Additional LOS Detail, if necessary):												
Replace two ambulances in each year, or replace and/or rehabilitate up to three ambulances with the funds provided, only as needed. These ambulances will be the larger medium frame, powered by diesel engine. The determination to rehabilitate over replacement will be made in the year of scheduled replacement.												The replacement of department ambulances is based upon age, high mileage, and maintenance cost. The department must maintain all ambulances to respond to medical emergencies at all times and must replace units to insure patient care is not affected. If it is more cost effective to rehabilitate rather than replace the unit, that will be investigated in the year scheduled.												
OPERATING BUDGET IMPACT:												REPLACEMENT COUNTY PROPERTY NO.:												
There will be a decrease in the repair and maintenance costs associated with the replacements.												FY13: #27953 and #29101 Refurb & Remount on new Chassis FY13: #30157 Replacement FY14: #32346 repl; #29100 #30158 refurb FY15: #30572 ambulance; #12365 trailer; #32358 UTV FY16: #31204 and #32346 FY17: #32347 and # 33321 FY18: #33322 and # 33838 FY19: #33841												
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